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Yamhill County Membership Application for Advisory Board, Commission or Committee

FEB 20 2024

Please return this application to the Board of Commissioners' Office:

Mail: 535 NE 5th St., McMinnville, OR 97128 • Location: 434 NE Evans St • E-mail: bocinfo@co.yamhill.or.us

YAMHILL COUNTY BOC

Notes: 1) Yamhill County operates under the Oregon Public Records Law. Information contained in this application may be released upon proper request. 2) Planning Commissioners are bonded and must file an annual statement of economic interest with the Oregon Government Ethics Commission. 3) Fair Board members are bonded. 4) Solid Waste Advisory Committee (SWAC) applicants serve under ORS 459.320 Group Designations. 5) Yamhill County employees are prohibited from serving on the Housing Authority Board per ORS 456.095(3).

Yamhill County Budget Committee

02/18/20

Name of Advisory Board, Commission or Committee

Date

Applicant's name (please print) Gregory Lee Thorsgard

Referred by Paulette Alexandria Occupation retired

Mailing address 9850 NW Homestead Lane Carlton 97111
box or street address city zip code

Residence address 9850 NW Homestead Lane Carlton 97111
street address city zip code

Telephone: preferred contact number 5003-481-7458 E-mail address Gthors54@gmail.com

Organizational affiliation if applicable

SWAC applicants list the ORS 459.320 Group Designation:

Information to assist the Board of Commissioners in considering your application (the back of this page may be used if more space is needed and a resume may be attached).

see resume and cover letter

Applicant's signature [Handwritten Signature]

For office use only
B.O. # 24-75
Date approved 3/14/24

2/17/2024

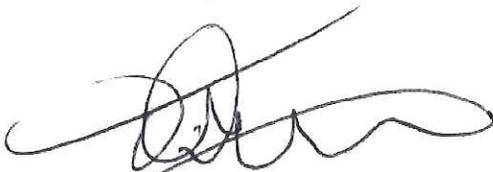
Yamhill County BOC,

Attached you will find my application and resume to apply for the Budget Committee.

I bring many years of experience in corporate America. During those years I created and maintained multimillion dollar budgets. I worked with the accounting staff each year to make sure our forecasting was correct.

You will find me a very good addition to your committee.

Yours truly,

A handwritten signature in black ink, appearing to read 'Gregory L. Thorsgard', with a large, sweeping flourish extending to the left.

Gregory L. Thorsgard  
503-481-7458



- Successful experience identifying and managing new market niches.
- Successful experience hiring, onboarding, and retaining staff.
- Successful experience building relationships with growers.
- Successful experience working within a team environment.
- Successful experience building a retail brand and bringing new products to market.
- Successful experience increasing operational efficiencies.

**Pacific Foods**

**VP Sales**

1999 – Feb 2019

*Tualatin OR*

- Successful experience creating, maintaining, and adhering to budgets.
- Successful experience building and growing various channels of trade.
  - Examples: retail grocery, natural foods, drug, club, c-store, export, food service, co-pack, private label, e-com, direct consumer fulfillment. These included both distribution and direct delivery models.
- Successful experience closing multimillion-dollar deals.
- Successful experience monitoring and evaluating sales rep progress against stated expectations, in addition to aligning and changing behavior with performance expectations.
- Successful experience managing a team of 16+ salespeople.
- Successful experience managing key customer relationships and closing strategic opportunities.
- Successful experience hiring, onboarding, and retaining sales representatives.
- Successful experience building and developing territories.
- Proven experience working within a team environment.
- Experience providing status reports with market and customer feedback to the corporate leadership team.
- Leadership is my strength.

**Maranatha Natural Foods**

**Director Sales & Marketing**

1995 – 1999

*Ashland Or.*

- Managed all facets of the market from communication to trade, set budgets and objectives, managed broker network, preformed all key account interaction, worked and reported directly to the owner, doubled revenue in 3.5 years.

**Educational Accomplishments**

- US Army 36C20
- Stillicom Community Collage
- Dale Carnegie, Steven Covey, Howell & Associates Management training
- Hundreds of Corporate leadership trainings

## **REFERENCES**

### **Jon Gehrs**

*Former CEO Pacific Foods*

503-806-1805

### **Blaine Moore**

Former Owner MGM Marketing Brokerage

503-318-8370

### **Mike Anderson**

Former CEO Natural Specialty Sales

303-923-6136

### **Jerry Cantrell**

VP Sales United Natural Foods

864-918-0097

### **Patrick Gabrish**

VP Sales Oregon Hazelnut Growers

503-419-8266

### **Kevin Tisdale**

VP Marketing Pacific Foods

503-913-3637